

Who's Who In Today's Lending Sector

AgFirst Farm Credit Bank

1401 Hampton St., Columbia, SC
29201

☎ (800) 858-4651

☎ (803) 256-7131

👤 *Beth S. Anderson, vice president*

✉ banderson@agfirst.com

🌐 www.agfirstmortgageloans.com

Regions: National

Agencies/GSEs: Fannie Mae, Portfolio Lenders, Other: Farmer Mac.

Fixed-Rate Programs: 40-Year Terms, First Mortgage, Manufactured Housing, Rural, Special Housing, Other: Hobby Farms, Large Acreage, Amish/Mennonite. **Adjustable-Rate Programs:** First Mortgage, Manufactured Housing, Rural, Special Housing. **Programs:** Best Efforts, Flow.

First Meridian Mortgage

2607 Nostrand Ave., Brooklyn, NY
11210

☎ (718) 377-7900

☎ (718) 377-2839

👤 *Michael Pinter, vice president*

✉ mpinter@fmm.com

🌐 www.fmm.com

Regions: AZ, CA, CT, DC, FL, IL, MA, MD, MN, NJ, NY, PA, VA

Agencies/GSEs: Fannie Mae, FHA, FHLB, Freddie Mac, Housing Authorities, Portfolio Lenders, USDA. **Fixed-Rate Programs:** 40-Year Terms, Affordable Housing, Commercial, First Mortgage, HELOCs, High LTV, Home Equity Loans, Home Improvement, Interest-Only, Jumbo, Manufactured Housing, Multifamily, Rural, Second Mortgage, Special Housing, Subprime. **Adjustable-Rate Programs:** 40-Year Terms, Affordable Housing, Balloons/Resets, Commercial, First Mortgage, HELOC, High LTV, Home Improvement, Interest-Only, Jumbo, Manufactured Housing, Multifamily, Rural, Second Mortgage, Special Housing,

Subprime, 40-Year Terms. **Programs:** Alternative Doc, Best Efforts, Buy-downs, Flow, Limited Doc, Mandatory Commitments, No Doc, Nonperforming, Table Funding.

Flagstar Bank

5151 Corporate Dr., Troy, MI
48098

☎ (866) 945-9872

👤 *Mark Daly, senior vice president, wholesale lending*

✉ wlsc@flagstar.com

🌐 www.wholesale.flagstar.com

Regions: National

Agencies/GSEs: Fannie Mae, FHA, Freddie Mac, Housing Authorities, USDA, VA. **Fixed-Rate Programs:** Affordable Housing, First Mortgage, High LTV, Interest-Only, Manufactured Housing, Multifamily, Rural. **Adjustable-Rate Programs:** Affordable Housing, First Mortgage, High LTV, Interest-Only, Multifamily **Programs:** Best Efforts, Buydowns, Buyups, Concurrent, Flow, Servicing Released, Table Funding, Warehouse Lines.

Franklin American Mortgage Co.

501 Corporate Centre Dr., Franklin, TN
37067

☎ (866) 326-2677

☎ (214) 765-9967

👤 *Amber Caldwell, regional sales associate*

✉ acaldwell@franklinamerican.com

🌐 www.franklinamerican.com

Regions: National

Agencies/GSEs: Fannie Mae, FHA, Freddie Mac, VA. **Fixed-Rate Programs:** 40-Year Terms, First Mortgage, Jumbo. **Programs:** Best Efforts, Bulk, Flow, Mandatory Commitments.

Marathon Asset Management

1 Bryant Park, 38th Fl., New York, NY
10036

☎ (813) 632-0614

☎ (813) 632-0613

👤 *Rudy Orman, acquisitions*

✉ rorman@marathonfund.com

🌐 www.marathonfund.com

Regions: National

Agencies/GSEs: Portfolio Lender. **Fixed-Rate Programs:** Commercial, First Mortgage, Multifamily, Subprime. **Adjustable-Rate Programs:** Commercial, First Mortgage, Multifamily, Subprime. **Programs:** Bulk, Nonperforming, Reperforming, Subperforming.

MHL Financial Inc.

133 N. San Gabriel Blvd., Ste. 203,
Pasadena, CA 91007

☎ (626) 795-4300

☎ (626) 795-4320

👤 *Joseph Giampaolo, loan officer*

✉ jag@mhlfinancial.com

🌐 www.mhlfinancial.com

Regions: National

Agencies/GSEs: Portfolio Lenders. **Fixed-Rate Programs:** Commercial, First Mortgage, Interest-Only, Jumbo, Multifamily. **Adjustable-Rate Programs:** Balloons/Resets, Commercial, First Mortgage. **Programs:** Bulk, Flow, Nonperforming, Reperforming, Servicing Retained, Subperforming.

Mission Capital Advisors

32 Avenue of the Americas, Ste. 2100,
New York, NY 10013

☎ (212) 925-6692

☎ (646) 607-8132

👤 *David Tobin, principal*

✉ dtobin@missioncap.com

🌐 www.missioncap.com

Agencies/GSEs: Fannie Mae, FHA, Freddie Mac, Housing Authorities, Portfolio Lenders, VA. **Fixed-Rate Programs:** Commercial, First Mortgage, Multifamily, Second Mortgage, Subprime. **Programs:** Bulk, Non-

Directory

OF LENDERS

performing, Reperforming, Subperforming, Other: Loan Sale Advisory Firm.

Nautilus Capital LLC

211 E. Butler Rd., Ste. A-1, Maudlin, SC 29662

☎ (800) 380-9348

☎ (864) 527-7811

👤 *Steven Cohen, managing director*

✉ loans@nautiluscapital.com

🌐 www.nautiluscapital.com

Programs: Bulk, Nonperforming, Reperforming, Subperforming, Other: Loan Sale Advisor.

NetCap Financial LLC

10200 Hwy. 290 W., Ste. 205, Austin, TX 78737

☎ (512) 329-8585

☎ (512) 329-9425

👤 *Craig Rooker, president*

✉ crooker@netcapfinancial.com

🌐 www.netcapfinancial.com

Adjustable-Rate Programs: HELOC, High LTV, Jumbo, Second Mortgage, Subprime. **Programs:** Bulk, Limited Doc, No Doc, Nonperforming, Reperforming, Servicing Released, Subperforming.

Sun West Mortgage Co. Inc.

18303 Gridley Rd., Cerritos, CA 90703

☎ (562) 924-7884

☎ (562) 924-6057

👤 *Sydney Fernandez, analyst*

✉ inquiry@swmc.com

🌐 www.swmc.com

Regions: National

Agencies/GSEs: Fannie Mae, FHA, Freddie Mac, Housing Authorities, USDA, VA. **Fixed-Rate Programs:** Energy-Efficient Mortgage, First Mortgage, Jumbo, Manufactured Housing, Multifamily, Rural, Other:

Reverse Mortgage. **Adjustable-Rate Programs:** Affordable Housing, Balloons/Resets, First Mortgage, Multifamily.

Wells Fargo Funding Inc.

2701 Wells Fargo Way, Minneapolis, MN 55467

☎ (800) 328-5074

☎ (866) 359-1997

👤 *Teresa Talavera-King, correspondent sales*

✉ teresa.talavera@wellsfargo.com

🌐 www.lendersalliance.com

Regions: National

Agencies/GSEs: Fannie Mae, FHA, Freddie Mac, VA. **Fixed-Rate Programs:** Affordable Housing, Energy-Efficient Mortgage, First Mortgage, Multifamily. **Programs:** Assignment of Trade, Best Efforts, Bulk, Buydowns, Flow, Mandatory Commitments, Servicing Released, Warehouse Lines. **SME**