

## A Guide To Today's Products

### Chase

10151 Deerwood Park Blvd., Jacksonville, FL 32256

👤 *Wendy J. Simmons, marketing project manager*

✉ wendy.j.simmons@chase.com

🌐 www.chase2b.com

**Regions:** National

**Agencies/GSEs:** Fannie Mae; Freddie Mac; FHA; VA; USDA; Credit Unions.

**Fixed-Rate Programs:** First Mortgage; Second Mortgage; High LTV; Affordable Housing; Multifamily; Rural; Energy Efficient; Interest-Only. **Adjustable-Rate Programs:** First Mortgage; High LTV; Affordable Housing; Multifamily; Interest-Only. **Programs:** Bulk; Best Efforts; Mandatory Commitments; Assignment Of Trade; Alternative Doc; Limited Doc; Buydowns.

### Deutsche Bank Commercial Real Estate

60 Wall St., New York, NY 10005

☎ (212) 250-5101

📠 (212) 797-0286

👤 *Ken Dickey, managing director*

🌐 www.db.com/cre

**Regions:** National

**Agencies/GSEs:** Fannie Mae; Freddie Mac; FHA. **Fixed-Rate Programs:** First Mortgage; Multifamily; Commercial; Manufactured Housing; Interest-Only. **Adjustable-Rate Programs:** First Mortgage; Multifamily; Commercial; Balloons/Resets; Manufactured Housing; Interest-Only. **Programs:** Servicing Released; Servicing Retained; Warehouse Lines.

### Empire Mortgage

11350 McCormick Rd., E.P. 3, Ste. 605, Hunt Valley, MD 21031

☎ (800) 785-6499

📠 (410) 510-1176

👤 *Charlie Hodge, vice president*

✉ charlieh@empmtg.com

🌐 www.empmtg.com

**Regions:** MD, VA

**Agencies/GSEs:** Portfolio Lenders. **Programs:** Scratch & Dent.

### First Meridian Mortgage

2607 Nostrand Ave., Brooklyn, NY 11210

☎ (718) 906-6132

📠 (718) 377-8338

👤 *Michael Pinter, vice president*

✉ mpinter@fmm.com

🌐 www.fmm.com

**Regions:** AZ, CA, CT, DC, FL, IL, MA, MD, MN, NV, NJ, NY, PA, VA

**Agencies/GSEs:** Fannie Mae; Freddie Mac; FHA; USDA. **Fixed-Rate Programs:** First Mortgage; Second Mortgage; Reverse Mortgages. **Adjustable-Rate Programs:** First Mortgage; Second Mortgage; Reverse Mortgages.

### Franklin American Mortgage Co.

501 Corporate Centre Dr., Franklin, TN 37067

☎ (866) 326-2677

📠 (615) 224-9414

👤 *Anna Knighton, regional sales associate*

✉ aknighton@franklinamerican.com

🌐 www.franklinamerican.com

**Regions:** National

**Agencies/GSEs:** Fannie Mae; Freddie Mac; FHA; VA. **Fixed-Rate Programs:** First Mortgage; Jumbo; 40-Yr. **Programs:** Bulk; Flow; Best Efforts; Mandatory Commitments.

### Franklin Credit Management Corp.

101 Hudson St., 25th Fl., Jersey City, NJ 07302

☎ (800) 650-7720

📠 (760) 480-9265

👤 *Don Curtis, national sales manager*

✉ dcurtis@franklincredit.com

🌐 www.franklincredit.com

**Programs:** Nonperforming; Subperforming; Reperforming; Due Diligence and Servicing.

### GRP Financial Services

445 Hamilton Ave., White Plains, NY 10601

☎ (914) 397-7503

📠 (914) 397-7597

👤 *Cliff Kahan, director*

✉ ckahan@grpfs.com

🌐 www.grpfs.com

**Fixed-Rate Programs:** First Mortgage; Subprime; High LTV; Interest-Only; 40-Yr; Option-ARMs. **Adjustable-Rate Programs:** First Mortgage; Subprime; High LTV; Multifamily; Balloons/Resets; Interest-Only; 40-Yr. **Programs:** Alternative Doc; Nonperforming; Subperforming; Reperforming.

### Marathon Asset Management

One Bryant Park, 38th Fl., New York, NY 10036

☎ (813) 632-0614

📠 (823) 632-0610

👤 *Rudy Orman, vice president*

✉ rorman@marathonfund.com

🌐 www.marathonfund.com

**Regions:** National

**Agencies/GSEs:** Portfolio Lenders. **Fixed-Rate Programs:** First Mortgage; Subprime. **Adjustable-Rate Programs:** First Mortgage. **Programs:** Servicing Released; Nonperforming; Subperforming; Reperforming.

### Nautilus Capital LLC

211 E. Butler Rd., Ste. A-1, Mauldin, SC 29662

☎ (800) 380-9348

📠 (864) 527-7811

👤 *Steven Cohen, managing director*

✉ loans@nautiluscapital.com

🌐 www.nautiluscapital.com

**Regions:** National

**Programs:** Bulk; Subperforming.

### Pacific Mortgage Funding Corp.

2001 E. Miraloma Ave., Placentia, CA 92870

☎ (562) 864-4006

# Directory

## OF LENDERS

☎ (562) 864-4003

👤 *Todd C. Maurer, vice president*

✉ info@pacificmortgage.com

🌐 www.pacificmortgage.com

**Regions:** National

**Agencies/GSEs:** Fannie Mae; Freddie Mac; Portfolio Lenders; Commercial Mortgage Only. **Fixed-Rate Programs:** First Mortgage; Multifamily; Commercial; Interest-Only; Special Purpose. **Adjustable-Rate Programs:** Commercial; Hard Money.

### Spearhead Capital LLC

369-B 3rd St., Ste. 549, San Rafael, CA 94901

☎ (415) 259-4504

☎ (415) 532-1614

👤 *Spencer Bunting, managing member*

✉ info@spearheadcapital.net

🌐 www.spearheadcapital.net

**Regions:** National

**Programs:** Nonperforming; Subperforming; Reperforming; Scratch & Dent. **Sun West Mortgage Co. Inc.**

18303 Gridley Rd., Cerritos, CA 90703

☎ (800) 453-7884

☎ (562) 924-6057

👤 *Pavan S. Agarwal, executive vice president*

✉ pavan@swmc.com

🌐 www.swmc.com

**Regions:** National

**Agencies/GSEs:** Fannie Mae; Freddie Mac; FHA; VA; USDA. **Fixed-Rate Programs:** First Mortgage; Jumbo; Multifamily; Rural; Manufactured Housing; Interest-Only; 40-Yr. **Adjustable-Rate Programs:** First Mortgage; Jumbo; Multifamily; Rural; Manufactured Housing; 40-Yr. **Programs:** Bulk; Flow; Best Efforts; Mandatory Commitments; Servicing Released; Buyups; Buydowns; Warehouse Lines.

### TCRM Commercial Corp.

515 Madison Ave., New York, NY 10022

☎ (212) 371-3933

☎ (212) 371-4519

👤 *Leslie Agisim, president*

✉ lagisim@tcrmcommercial.com

🌐 www.tcrmcommercial.com

**Regions:** National

**Agencies/GSEs:** FHA; USDA. **Fixed-Rate Programs:** Subprime; Jumbo; Multifamily; Commercial; Interest-Only. **Adjustable-Rate Programs:** First Mortgage; Subprime; Jumbo; Multifamily; Commercial; Interest-Only. **Programs:** Table Funding; Subperforming.

### Wells Fargo Funding Inc.

2701 Wells Fargo Way, Minneapolis, MN 55467

☎ (800) 328-5074

🌐 www.lendersalliance.com

**Regions:** National

**Agencies/GSEs:** Fannie Mae; Freddie Mac; FHA; VA. **Fixed-Rate Programs:** First Mortgage; Affordable Housing; Multifamily; Commercial; Energy Efficient; Interest-Only; 40-Yr. **Adjustable-Rate Programs:** First Mortgage; Affordable Housing; Multifamily; Balloons/Resets; Interest-Only; 40-Yr. **Programs:** Bulk; Flow; Best Efforts; Mandatory Commitments; Assignment Of Trade; Servicing Released; Buydowns; Warehouse Lines. **SME**